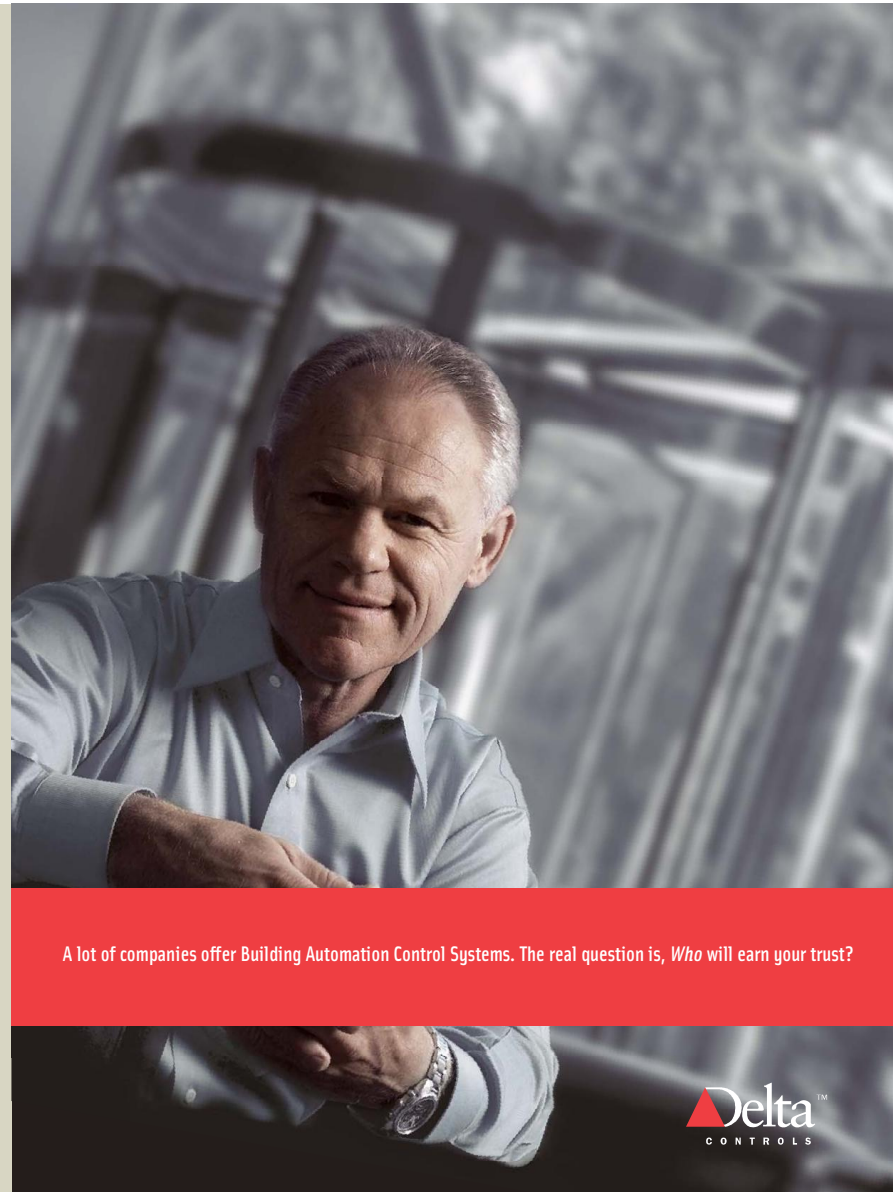


www.deltacontrols.com

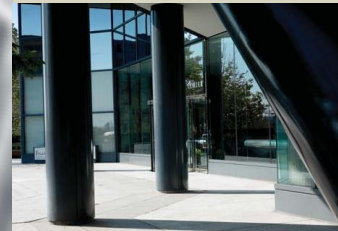


A lot of companies offer Building Automation Control Systems. The real question is, *Who* will earn your trust?



Dale Johnson, Building Engineer
One Bellevue Center, Bellevue, WA

With 22 floors and 430,000 square feet, One Bellevue Center is one of the city's premier addresses. In 1993, the building's control system was upgraded to Delta Controls. With chillers on every floor, One Bellevue



Center has more mechanical rooms than similar-sized buildings. HVAC, lighting and energy management were integrated into the building control system. Dale says, "In my eight years here, we've never had a single crash. Reliability has been superior." Performance also has been outstanding, as the building earned the Energy Star Building Award for energy conservation.

Delta Controls. Do It Right.

Fordham University, New York City



The university updated system controls in four buildings on campus. A BACnet solution using Delta Controls merged effortlessly with the existing network to seamlessly integrate control equipment from four different manufacturers.

RS Components, Corby, England



This campus houses a telephone call center for distributing 130,000 technical products in the UK. Main facilities operate 24/7 via a Delta Controls system utilizing BACnet to integrate the cogeneration plant, air handlers, chillers, VAVs, lighting control and more.

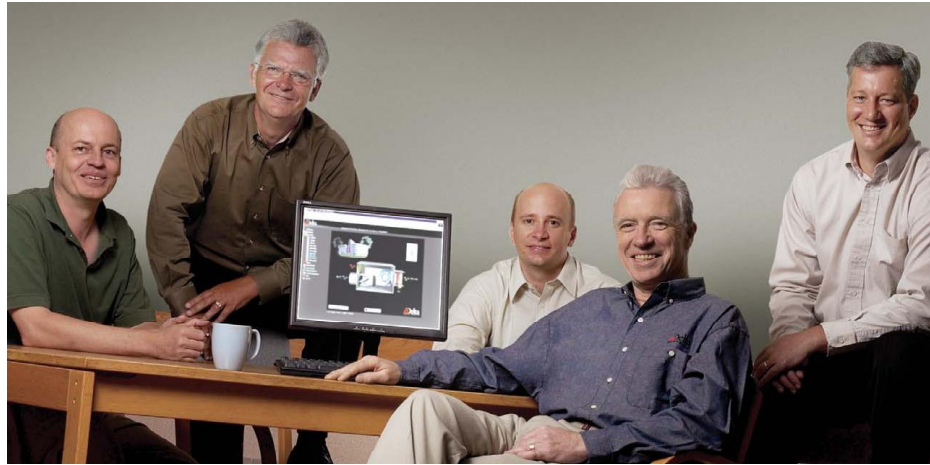
Buckley AFB, Aurora, CO



In upgrading a National Guard airfield to a fully operational Air Force base, a Delta Controls system was installed in 14 buildings to replace eight different control systems. The result? Better controls and maintenance in one reliable, easy-to-use graphical system.

For information on these and other case studies involving Delta Controls, please visit www.deltacontrols.com/testimonials.

In everything we do, from product research to service and support, Delta Controls strives to do the job right. Guiding that mission are some of the brightest and most experienced minds in the business.



Do It Right: Simplify Building Control Systems.

Delta Controls' main objectives have remained constant since the beginning. To simplify complex control systems. To make them a natural extension of the operating engineers' eyes, ears and hands. To ensure uniformity and modularity across our entire product line so customers can "grow" their systems. And to always provide users with a seamless migration path from one user-friendly Delta Controls environment to the next.

Do It Right: Develop Dependable and Innovative Products.

We understand that you want a building system that works—the first time and every time. As an ISO Certified Manufacturer (ISO9001:2000), we make a significant investment in product testing to ensure performance and reliability.

Our intelligent building systems provide you the flexibility in design you need to satisfy your system demands. We developed the world's first fully integrated system of native BACnet controllers for HVAC, Access and Lighting control. This integrated suite of seamless control products delivers a simplified yet powerful top-to-bottom architecture.

Our open real-time control architecture of intelligent building controllers, as well as our powerful and intuitive workstation software, allows you to easily create sophisticated 3-D animated graphics to navigate and seamlessly control multi-vendor BACnet products on multiple remote sites.

Do It Right: Provide Superior Service and Support.

The Delta Controls Partnership is a worldwide network of independent control system contractors who have demonstrated the technical qualifications, expertise and project experience to

satisfy your most demanding requirements. More than just a distributorship, Delta Controls and its Partners work together doing whatever it takes to meet customer requirements for all types of facilities, large and small, which is why we assign design teams to work with Partners on project sites, developing products that are easier to install and simpler to use.

Do It Right: Put the Customer First.

It is a fact of construction life. Stuff happens. Things go wrong. How a company responds is the difference between a job done poorly and a job done well. During the construction of a convocation hall at a large US university, the subcontractor responsible for installing Delta Controls was unable to complete the job. Rather than point fingers, we lent a hand. At

In 1980, the co-founders of Delta Controls had a decision to make. Lose the trust and confidence of a key customer. Or develop products themselves to meet the customer's delivery and performance expectations. The decision was easy. Out of this sense of commitment comes Delta Controls, renowned for providing innovative building systems and solutions for native BACnet® HVAC, Access and Lighting controls worldwide. Delta Controls' approach to business is to do what it takes to do the job right, all the time, every time.

our own expense we flew rotating teams of application engineers to the site until the project was fully operational. When it comes to doing it right, actions speak louder than words.



On-site or remote, Delta Controls allows facility managers and owners to monitor and control their buildings from a single workstation.

Let Delta Do It Right for You.

For more than 20 years, Delta Controls' automated control products have been improving performance in commercial, government and retail buildings, schools, universities, hospitals, hotels, airports and more. We are dedicated to doing what is right for our customers and their buildings, which is why our customers feel they have done the right thing in choosing Delta Controls.

To learn more about Delta Controls, just call 604-574-9444 or visit www.deltacontrols.com. We would be happy to answer any questions or arrange for a product demonstration.